



March 24, 2020

Dear Customers, Colleagues, and Partners:

I hope that you and your families are staying healthy and safe. I wanted to once again, assure you that the Econolite team continues to proactively work to reduce the pandemic's negative impact on the agencies that rely on our technologies, while also doing our part to mitigate the spread of the COVID-19 virus.

In support of State and Federal orders, we are taking the necessary measures to ensure our employees and their families stay safe and healthy by having them work remotely wherever possible. Since we are designated an "Essential Business" by State and Federal orders that enable our customers to provide "Essential Government Services" for critical transportation infrastructure, we want to assure you that we are staffed and operationally ready to support our customers, partners, and suppliers. We are actively responding to calls, providing training, fulfilling orders, and shipping.

We are focused on offering and delivering webinars, and training opportunities at this time, so please feel free to reach out if you wish to have us arrange something specific.

Following all local, State, and Federal guidelines and orders, Econolite will continue to remain open and operational. We are carefully monitoring the situation and will maintain regular communication with you, to keep you apprised of any additional changes.

As always, don't hesitate to reach out to us for any assistance, and again, I wish you and your family good health, always.

Sincerely,

Abbas Mohaddes  
President and COO